



Transportation Operations Audit

Case Study

CHALLENGE

Transportation Operation had not been reviewed in years. Client didn't know if their rates were competitive, carrier alignment was appropriate, or technology suitable for their needs.

SOLUTION

Review everything in transportation network. Pull it apart, reconstruct it, take advantage of the opportunities that were exposed.

RESULTS

- ⇒ Millions in savings
- ⇒ Better alignment of carriers
- ⇒ Technology enhancement
- ⇒ Greater visibility of transportation

Cost compression of 18% with enhanced technology & visibility of transportation.

The Client

This multi-billion dollar developer of testing equipment ships all modes of transportation globally including radiologic material. They needed someone to review how they do what they do and correct any misalignments with carriers, pricing and service.

The Challenge

As with many projects, data is difficult to obtain. This was no exception. After working diligently with the incumbent carriers we were able to assemble 12 months of comprehensive transportation activity and spend for all carriers. With this data we found, rates were stale and not market competitive in all modes. Records were kept on paper and in spreadsheets, there was no technology solution. Track and Trace consisted of calling the carrier for an update on a shipment, and accuracy was less than acceptable.

The Solution

After a three month process, which included extensive data capture and validation, comprehensive discovery interviews with stakeholders, and a thorough understanding of the current operation and vendors, several opportunities were identified. Key targets were: Carrier base change; Rate improvement; Operational optimization; and Process improvements. This led to several RFP projects, which later generated millions in savings and the securing of transportation companies aligned with the freight, lanes and modes. They also provided technology solutions to assist with easy, reliable tracking of the freight.

Tendered RFPs for ocean, air, full truckload, less-than-truckload, last mile, parcel, transportation management systems and freight auditing. Generated savings in excess of \$15,000,000 annually.

Reviewed shipment processing which led to a comprehensive RFP for a Transportation Management System (TMS). Justification took less than 8 months, which enabled better data capture, reporting and tracking of KPIs.

Evaluated current freight auditing solution that only addressed parcel and did little in retrieving errors and identifying late shipments. Introduced comprehensive RFP, establishing a multi-modal freight auditing and payment partner.

Developed a best-in-class transportation network, with lower cost, greater visibility, and correct alignment of carriers to lanes that best suited their capabilities.

For more
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